



## MARINA RATES & TERMS

### Slip Lengths

20 foot slips (14)      24 foot slips (33)      30 foot slips (23)

1. All leases shall be for 12 months commencing April 1<sup>st</sup> for Shareholders and May 1<sup>st</sup> for Non Shareholders.
2. Leases may be prorated for latecomers commencing the 1<sup>st</sup> day of the month the lease is signed.
3. Shareholders shall have until the end of February to notify S.P.I.C. Marina of intent to lease by paying two months in advance (non refundable).
4. Shareholders shall have until the end of March to sign the new lease, provide to the Marina proof of insurance and registration.
5. Slips not committed to by Shareholders by the end of February will be made available to Non Shareholders.
6. All slip leases shall have the option of **a)** paying one full year in advance and receive a 5% prepay discount or **b)** choose to be billed the remaining 10 months on a bi-monthly basis (after first two month deposit is paid at time of slip commitment).
7. Shareholder rates shall be \$5.00 per foot.
8. Non Shareholder rates shall be \$6.50 per foot.
9. Rates are based on the size of the slip or the full length of the vessel, whichever is greater (*including, but not limited to, bow pulpit, dinghy, swim step and/or outboard motors*).

### **SANDY POINT SHAREHOLDER RATES FULL YEAR IN ADVANCE**

20' slips @ \$5.00 per ft/month = **\$1200** less 5% (\$60.00) = **\$1140.00**  
24' slips @ \$5.00 per ft/month = **\$1440** less 5% (\$72.00) = **\$1368.00**  
30' slips @ \$5.00 per ft/month = **\$1800** less 5% (\$90.00) = **\$1710.00**

### **SANDY POINT SHAREHOLDER RATES WITH BI MONTHLY BILLING**

**First payment due by February 28th, 2011**

20' slips @ \$5.00 per ft/month = **\$1200** = 6 payments of **\$200.00**  
24' slips @ \$5.00 per ft/month = **\$1440** = 6 payments of **\$240.00**  
30' slips @ \$5.00 per ft/month = **\$1800** = 6 payments of **\$300.00**

**Trailer Storage @ 15.00 per month (minimum 6 months) in advance = \$90.00**



**SANDY POINT**  
IMPROVEMENT COMPANY

Mailing Address:  
4460 Decatur Drive  
Ferndale, WA 98248  
Phone 360.384.3921

**NON-SHAREHOLDER RATES FULL YEAR IN ADVANCE**

20' slips @ \$6.50 per ft/month = **\$1560.00** less 5% (\$78.00) = **\$1482.00**  
24' slips @ \$6.50 per ft/month = **\$1872.00** less 5% (\$93.60) = **\$1778.40**  
30' slips @ \$6.50 per ft/month = **\$2340.00** less 5% (\$117.00) = **\$2223.00**

**NON-SHAREHOLDER RATES WITH BI MONTHLY BILLING**

20' slips @ \$6.50 per ft/month = **\$1560.00** = 6 payments of **\$260.00**  
24' slips @ \$6.50 per ft/month = **\$1872.00** = 6 payments of **\$312.00**  
30' slips @ \$6.50 per ft/month = **\$2340.00** = 6 payments of **\$390.00**

**Trailer Storage @ 20.00 per month (minimum 6 months) in advance = \$120.00**

**GUEST MOORAGE: \$15.00 per night**

**ELECTRICAL USE / RATES:**

Electricity shall be billed at \$16.00 per billing period (\$96.00 annually) with 100 KW hours included per billing period. Electricity usage over 100 KW per period will be charged at \$0.15 per KW hour.

**LAUNCHING FEES: \$20.00**